

Profiles of the Months December 2024/ January 2025 Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

French company seeks partner to provide paper/cardboard reel slitter rewinder industrial machine

A French SME, specialising in the supply of paper and cardboard reels for the packaging and paper industry worldwide, is looking for a slitter rewinder machine that can slit large reels (width 2.40m and diameter 1.50m) into wider reels (width from 51mm up to 100mm) and rewind them into smaller reels (diameter from 100mm up to 200mm). The SME is looking for a partner preferably located in Europe, who can supply a machine either new or second-hand, under a supplier agreement.

 **Request more information:** [BRFR20241106006](#)

Spanish company seeks 100% organic certified beeswax suppliers for pharmacy products

A Spanish company, specialising in pharmacy and parapharmacy products made from beeswax, seeks reliable suppliers of 100% organic certified beeswax. The aim is to build a stable supplier base that meets high standards for organic, sustainable sourcing. Suppliers must have recognised certifications, offer flexibility in order volumes. Cooperation involves sample validation, pricing evaluation, and ensuring eco-friendly practices, with final supplier selection and procurement negotiations.

 **Request more information:** [BRES20241014013](#)

Custom Clothing Manufacturing and Brand Apparel Production Services

A Ukrainian company offers high-quality custom tailoring services for men and women. Located in Kyiv, the fully equipped sewing facility specializes in the production of garments in quantities of 100 - 2000 pieces. In addition, the company provides textile manufacturing services for brands and businesses, including fabric sourcing, garment branding, and pattern creation. The manufacturer strives to provide customers with complete garment manufacturing solutions, from design to delivery. The company is seeking partnerships with companies and brands in the fashion and apparel industry, including clothing brands, retailers and private label companies.

 **Request more information:** [BOUA20241108007](#)

Greek IT company is offering an innovative AI-powered shift management solution

One of the largest IT companies in Greece has recently developed an innovative product in the field of workforce and shift management. The company aims to expand into new markets by establishing commercial collaborations with European partners, such as system integrators for security products and security consultants. One of their latest innovative products is an AI-powered platform designed to optimize shift management, scheduling, and employee engagement. The technology leverages artificial intelligence to reduce labor costs, improve productivity, and enhance the overall employee experience. The company is looking for business partners in the European market to establish commercial collaborations, to further

expand their global presence. By partnering with the company, resellers can offer clients a highly innovative tool that will increase operational efficiency and employee satisfaction.

 [Request more information: BOGR20241106016](#)

Technology of chemical silicon recovery from photovoltaic panel waste

It is known, that parts of solar panels, as frames, mostly aluminum, can be easily removed and recycled. At the same time, remaining content of panel, mixture of tamper proof glass, glue, silicon cells, and plastic backplane are difficult to sort. Therefore, the company from Latvia is looking for a chemical separation technology from crushed waste particles, containing Si, and, if possible other precious metals.

 [Request more information: TRLV20241113030](#)

Korean electric switchboard manufacturer is seeking AI technology that enhances the switchboard's safety and reduces production & management costs

The Korean SME has developed a smart electric switchboard that can monitor carbon monoxide, temperature, humidity, electric discharge, micro dust, earthquake, and fire. In addition, ARC (Accelerating Rate Calorimeter) and thermal images are recorded by installed camera. The operator can monitor and control this switchboard remotely from central system. The company seeks European partners with excellent AI technology that can be implemented into its smart switchboard.

 [Request more information: TRKR20240912001](#)

A leading Italian multi-utility seeking Artificial Intelligence based solution to optimize their heterogeneous business operations (energy, environment, grids and market)

An innovation award has been launched by an Italy corporate focusing on the integration of artificial intelligence into a multi-utility core business. The initiative focuses on innovative startups and small to medium enterprises, both at national and international level, that provide digital solutions and hardware connected to intelligent software based on artificial intelligence technologies. Proposals should be scalable, easily implementable, and integrable, with a strong emphasis on the secure management of sensitive data in compliance with safety and privacy regulations.

 [Request more information: TRIT20241104002](#)

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